

# ÇANDARLI (NORTH AEGEAN) PORT CONTAINER TERMINAL PROJECT

**TENDER DATE: 05/11/2013 Time: 10:30**

## **MINIMUM COMPETENCE CONDITIONS REQUIRED OF WILLING PARTIES:**

### **a) In the case of willing parties will apply for the task alone:**

On the condition that 80% of the total contract value of one of the ongoing jobs or the building of constructions such as a port, container terminal, loading-unloading dock etc. have been contracted for at least 200,000,000 TL (two hundred million Turkish Lira) in a single agreement with the unit prices of 2013 inland and abroad within the 10 years prior to the tender notice date being realized, they must submit their work completion document relating to the amount mentioned above or they must submit their financial statements approved by independent auditing firms stating that they have achieved a 250,000,000TL (Two hundred and fifty million Turkish Lira) endorsement (manufacturing + investment + sales etc.) at the prices of 2013 within the 5 years prior (in any year) to the tender notice along with the document authenticating the enterprise's experience in port, container terminal, loading-unloading dock management within the 5 years prior (in any year) to the date of the tender notice as per the tender notice date from the public authorities.

### **b) In the case of willing parties form a joint venture group and apply for the task:**

On the condition that 80% of the total contract value of one of the ongoing jobs or the building of constructions such as a port, container terminal, loading-unloading dock etc. have been contracted for at least 200,000,000 TL (two hundred million Turkish Lira) in a single agreement with the unit prices of 2013 inland and abroad within the 10 years prior to the tender notice date being realized by one of the firms in the Joint Venture Group, they must submit their work completion document relating to the amount mentioned above or they must submit their financial statements approved by independent auditing firms stating that the firms which make up the Joint Venture Group (including the lead partner) have achieved a 250,000,000 TL (two hundred and fifty million Turkish Lira) total endorsement (investment + manufacturing + sales etc.) at the prices of 2013 within the 5 years prior (in any year) to the tender notice, with the document authenticating the enterprise experience of one of the firms in the Joint Venture Group in port, container terminal, loading-unloading dock management within the 5 years prior (in any year) to the date of the tender notice as per the tender notice date from the public authorities.

### **Regarding the documents stated above in paragraph (a) and (b);**

**If they have been received domestically;** The Work Experience Documents must be appropriate to the Public Tender Act numbered 4734 and the Regulation of Construction Application articles 43 and 44 dependent on this Law, the documents showing that the parties have Business Experience must be issued by our Ministry's central unit.

**If they have been received from abroad;** the documents must be received from the related authorities and they must be approved by the Turkish Embassy or the Consulate/Consulate General.

### **BANK REFERENCE LETTER AMOUNT:**

Domestic and foreign firms that will be placing offers will submit a letter of reference from domestic or foreign bank(s) with the sum of 1,000,000,000 TL (one billion Turkish Lira) in total value accepted by the Authority and taken from the bank(s) accepted by the BRSA within the framework of the current legislation after the tender notice date.

### **FINANCIAL CRITERIA REQUIRED FROM WILLING PARTIES:**

Based upon the financial statements of 2010, 2011, 2012 that have been prepared and approved by independent auditing firms, the willing parties’;

- a) Ratio of the current assets to short term debts within 2012 or the average of the years (2010, 2011, 2012) must be at least 0.90,
- b) Ratio of the equity to total active within 2012 or the average of the years (2010, 2011, 2012) must be at least 0.15,
- c) Ratio of the short term bank debts to equity within 2012 or the average of the years (2010, 2011, 2012) must be less than 0.50,

The three criteria listed above (a, b, c) are required jointly. It is compulsory for the aforementioned three ratios to be confirmed with a report which should be prepared and approved by an independent auditing firm.

In the event of the willing party being a Joint Venture. It is compulsory for the Companies which make up the Joint Venture to provide their ratio documents separately and for each partner to maintain the required ratios.

**PROVISIONAL BOND TOTAL: 50,000,000,00 TL (Fifty Million Turkish Lira)**

### **STAGES OF THE PROJECT:**

**I. Stage;** With a 4,000,000 TEU/year loading-unloading capacity, the container terminal will have a 2000m long, -18m deep dock which is a 1/1000 scale application of the construction plan and a 1000m back field (2,000x1,000=2,000,000m<sup>2</sup>).

**II. Stage;** After establishing that the loading-unloading capacity of the Stage One container has reached 80%, the 4,000,000 TEU/year capacity container terminal will be built.

**III. Stage;** Following that the total capacity (I. II. Stage) has reached 80%, the 4,000,000 TEU/year capacity III. Stage container terminal will be built.

The 1/1000 scale application construction plan and EIA practices will be realized by the company in charge on a general layout which the authorities will deem suitable for the II and III Stage investments.