



REPUBLIC OF TURKEY  
MINISTRY OF ECONOMY



Food  
&  
Agriculture



**BISCUIT**



**TURKEY**  
[www.economy.gov.tr](http://www.economy.gov.tr)

## BISCUIT

GTIP	PRODUCT DESCRIPTION
1905.31	SWEET BISCUITS
1905.90.45	BISCUITS

Source: Ministry of Customs and Trade

## PRODUCTION

Biscuit production in Turkey dates back to 1924. However, the sector has been experiencing rapid development and modernization for 15-20 years.

The product diversification has been realized, and more attention has been paid for scientific and hygienic methods by employing modern technologies.

Today, there are many companies in Turkey producing various biscuits in the same quality with its European competitors. All of the production units in the sector are private companies and most of them are located in Marmara and Central Anatolia provinces.

Production of biscuits in Turkey was 576 thousand tons in 2009.

*Table 1: Biscuit Production in Turkey by Years (Tons)*

Years	Production	Years	Production
1996	473 000	2003	530 000
1997	505 000	2004	550 000
1998	463 000	2005	398 193
1999	425 000	2006	430 332
2000	420 000	2007	475 511
2001	456 000	2008	620 849
2002	475 000	2009	575 755

Source: Turkish Statistical Institute

## EXPORTS

Sweet and sugar added biscuits are the major items in the total exports of biscuits (79% in 2011) from Turkey.

*Table 2: Turkish Biscuit Exports By Years  
(Quantity, Tons; Value, 1 000 US \$)*

Product	2009		2010		2011	
	Quantity	Value	Quantity	Value	Quantity	Value
Sweet Biscuits (GTIP:1905.31)	80 774	138 924	99 793	171 139	129 101	256 464
Biscuits (GTIP:1905.90.45)	50 977	100 092	51 501	98 538	35 219	66 185
<b>Total</b>	<b>131 752</b>	<b>239 016</b>	<b>151 294</b>	<b>269 677</b>	<b>164 320</b>	<b>322 649</b>

Source: Turkish Statistical Institute

The products are marketed either in bulk or in consumer packs. Products in consumer packs (custard cream, petite beurre, crackers, wafers, biscuits with sesame, etc.) are the principal export products of the sector. The packaging shape, size, material and design of exported products are prepared according to buyers' request.

Turkish biscuit exports have performed significant increases by years. Export volume, which was 2,706 tons in 1980, increased to 11,630 tons, 16,709 tons and 74,838 tons in 1985, 1990 and 2000 respectively. The total figure in 2011 was recorded as 164,3 thousand tons and 322,6 million USD.

Turkish biscuit exports have been mainly targeted to the Middle Eastern, African and European countries,

**Table 3: Export Of Turkish Sweet Biscuits (GTIP:1905.31) by Destinations (Quantity, Tons; Value, 1 000 US \$)**

Country	Quantity 2009	Value 2009	Quantity 2010	Value 2010	Quantity 2011	Value 2011
Iraq	17 377	28 737	26 162	40 786	33 710	59 882
Yemen	2 820	4 864	5 045	8 842	11 658	24 575
Saudi Arabia	3 592	7 904	4 591	11 104	6 382	16 012
Lebanon	1 517	2 680	1 695	3 753	2 979	9 221
Israel	1 984	3 821	2 846	4 948	3 243	7 570
Libya	2 890	5 431	2 280	5 082	3 078	7 276
Senegal	1 780	2 555	1 604	2 364	3 419	7 226
Germany	2 737	6 375	2 702	6 027	2 937	7 136
Azerbaijan	1 957	3 977	2 184	4 845	2 642	6 976
Algeria	1 862	3 609	3 283	6 068	3 237	6 832
Romania	521	856	1 673	3 053	3 326	6 417
Albania	2 852	4 762	3 152	5 993	2 985	5 672
Angola	1 627	2 091	1 691	2 064	3 911	5 381
Palestine	1 431	2 646	2 377	3 902	2 722	4 854
Jordan	1 336	2 354	1 848	3 171	2 632	4 469
Poland	2 481	3 149	2 520	3 220	2 661	3 899
Bulgaria	1 904	3 292	2 070	3 427	1 947	3 841
UK	1 285	2 686	1 163	2 521	1 504	3 381
USA	1 645	2 669	1 499	2 650	1 798	3 328
Pakistan	6 325	7 348	2 860	3 406	2 233	2 757
Others	20 852	37 118	26 547	43 912	30 097	59 762
<b>Total</b>	<b>80 774</b>	<b>138 924</b>	<b>99 793</b>	<b>171 139</b>	<b>129 101</b>	<b>256 464</b>

Source: Turkish Statistical Institute

\*The Countries are listed according to Turkey's export figures in 2011

**Table 4: Export Of Turkish Biscuits (GTIP:1905.90.45) by Destinations  
(Quantity, Tons; Value, 1 000 US \$)**

Country	Quantity 2009	Value 2009	Quantity 2010	Value 2010	Quantity 2011	Value 2011
Iraq	7 670	14 923	9 460	18 087	7 434	12 575
Germany	4 814	9 535	5 049	10 011	2 451	5 909
Azerbaijan	1 811	3 652	2 011	3 826	2 380	4 408
Palestine	1 651	3 454	2 395	4 488	1 857	3 466
Saudi Arabia	5 419	9 797	3 003	5 904	1 728	3 375
Albania	2 287	4 440	2 263	3 987	1 765	3 094
Bulgaria	2 007	3 624	2 017	3 497	1 491	2 815
Lebanon	2 055	3 931	1 630	2 814	1 553	2 707
Macedonia	1 869	2 673	1 735	2 221	1 544	2 161
Yemen	4 184	10 400	4 573	10 446	961	2 108
United Arab Emirates	1 107	2 005	1 108	1 911	1 058	2 073
Turkish Republic of Northern Cyprus	957	2 179	1 048	2 546	801	1 789
Jordan	1 062	2 061	887	1 597	823	1 514
China	278	711	635	1 386	628	1 266
Romania	637	1 355	641	1 125	642	1 228
USA	1 293	2 466	1 026	1 901	595	1 194
Belgium	89	197	587	1 192	527	1 037
Turkmenistan	417	822	772	1 485	493	886
UK	611	1 302	454	949	373	812
Syria	732	1 259	541	982	429	740
Others	10 026	19 306	9 664	18 181	5 687	11 028
<b>Total</b>	<b>50 977</b>	<b>100 092</b>	<b>51 501</b>	<b>98 538</b>	<b>35 219</b>	<b>66 185</b>

Source: Turkish Statistical Institute

\*The Countries are listed according to Turkey's export figures in 2011



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## TRADE FAIRS

- İstanbul IDMA- International Flour, Semolina, Rice, Corn, Bulghur, Feed Milling Machinery & Pulse, Pasta, Biscuit Technologies Exhibition (<http://www.idma.com.tr>)
- WorldFood İstanbul- International Food Products and Processing Technologies (<http://www.ite-gida.com/>)

## USEFUL LINKS

- Aegean Exporters Associations  
[www.egebirlik.org.tr](http://www.egebirlik.org.tr)
- Antalya Exporters Association  
[www.aib.org.tr](http://www.aib.org.tr)
- Black Sea Exporters Associations  
[www.kib.org.tr](http://www.kib.org.tr)
- Central Anatolian Exporter Associations  
[www.oaib.gov.tr](http://www.oaib.gov.tr)
- Denizli Exporters Association  
[www.denib.gov.tr](http://www.denib.gov.tr)
- Eastern Anatolian Exporter Associations  
[www.daib.org.tr/](http://www.daib.org.tr/)
- Eastern Black Sea Exporters Association  
[www.dkib.org.tr](http://www.dkib.org.tr)
- İstanbul Exporters Associations  
[www.iib.org.tr](http://www.iib.org.tr)
- Mediterranean Exporters Associations  
[www.akib.org.tr](http://www.akib.org.tr)
- South Eastern Anatolian Exporter Associations  
[www.gaib.org.tr](http://www.gaib.org.tr)
- Uludag Exporters Associations  
[www.uib.org.tr](http://www.uib.org.tr)



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# go further with Turkey

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